LEADERSHIP IN THE DEALERSHIP

Think you're ready to move into management?

Before you throw your hat in the ring, remember that **being a team player is just as**important as having a strong sales record.

Have you sung the praises for others? Do you Do you help approach the people each day you see with a struggling? positive attitude? Which is Are you more only out for important, you, or do you your sales, or help others dealership meet goals? How do you goals? respond to increased pressure?



Management roles require more than just being good at sales. The people who fill these roles need to be leaders, team players, and models for the team to follow.